

Simplanova Shortens Critical Timeline of Dynamics NAV Upgrade at Young & Partners



“Simplanova helped us to accomplish a conversion within correct timeline and correct budget”, - said **Mr. Steven Warlop, Project Manager at Young & Partners.**

Challenge: Managing Time Commitments while Staying Focused on Ongoing Projects

Young & Partners was founded in 1999 and has always been focusing on the development of Back Office solutions for Logistic Service Providers (LSP). With over 200 customers and 3.000 users NaviTrans is the leading integrated software solution for logistic service providers. As a market leader in integrated solutions for the logistic sector, Young & Partners offers company wide implementations for every kind of logistics. Besides standard road transport, the software solution NaviTrans also offers extended functionality for multi-modal transport, public warehousing, multi-depot, forwarding, etc. that allow LSP's to manage their company from one integrated and centralized solution.

In 2014, Young & Partners decided to upgrade NaviTrans 6.53 FI to NaviTrans 7.10 W1.

With lots of customers and their continuous and upcoming projects, Young & Partners needs to **get projects to customers fast and ensure they meet highest quality standards in the market.** Experienced Young & Partners's developers had been taking part in other on-going projects. Therefore the company wasn't able to assign developers to upgrade NaviTrans. Despite this, the upgrade had to be done on time. “Young & Partners needed to do a conversion for a big customer but couldn't reserve the resources to meet the deadlines” - Steven Warlop said.

Solution: Upgrade of NaviTrans Add-on and Dynamics NAV Core Solution with Simplanova

The upgrade project for one of Young & Partners' customers had a very tight timeline and a few other complexities. They needed to upgrade both the NaviTrans add-on as well as NAV core solution from 2009 to 2013 R2. **The biggest obstacle being NAV reports, which needed to be upgraded to the RTC version and the holiday season, when companies can utilise less resources.**

“ *This case seemed to be a perfect possibility to check current and future cooperations* ”
Mr. Steven Warlop, Project Manager at Young & Partners

Young & Partners had discussed cooperation opportunities with Simplanova in the past. Urgent demand of development resources was the case to start working together. Mr. Steven Warlop mentioned: “This case seemed to be a perfect possibility to check current and future cooperations”.

ISV solution for logistic service providers had to be upgraded from version 6.53 FI to 7.10 W1. Important details of the project were gathered from the .fob file sent. Simplanova got back to Young & Partners with a fixed price and scope proposal. Simplanova and Young & Partners agreed that Simplanova's team would **upgrade, test and optimize the code**. As NaviTrans is multi-functional solution, used by rapidly changing logistic service sector companies, 3 month support was necessary to ensure that even minor issues will be covered and the overall project success will be reached.

Results: Add-on and Core Solution with High Volume of Classic Reports Delivered within Fixed Timeline and Budget

Simplanova worked as an extension of Young & Partners's development department, enabling them to work on important projects in critical phases, such as this one.

Regular reports were e-mailed and weekly status update web calls were held with Young & Partners's project manager, specifying every step of upgrade process had been taken recently. This ensured Young & Partners was able to observe milestones of solution upgrade and make necessary actions in management and report to their customers.

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Mr. Steven Warlop, Project Manager at Young & Partners

As the solution had been highly modified, keeping the same functionality and high volume of classic reports (forms, dataports and reports) to be upgraded for RTC was a challenge. Simplanova used own **automated reports transformation tool to ensure reports would be upgraded in the shortest time**. This also helped to save costs for Young & Partners and **meet the budget agreed upfront**.

NaviTrans 6.53 FI to NaviTrans 7.10 W1 was upgraded on time. The support after live migration ensured that any inaccuracies had been solved in timely manner. S. Warlop describes overall experience of working with Simplanova's team: "correct pricing, good response time, good communication and follow-up".

Partnership with Simplanova brought Young & Partners an opportunity to outsource development work when lacking internal resources. The main benefits of working with Simplanova being price, timeline and quality, Mr. Steven Warlop would recommend Simplanova's services for other Microsoft partners.



About Simplanova

Simplanova is a software development company working only with Microsoft Dynamics Partners, specializing in Dynamics NAV (formerly Navision) upgrade. We help Dynamics Partners by giving the ability to acquire the skills needed, cut overtime costs and increase the efficiency of Microsoft Dynamics NAV development services.

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