

Simplanova Delivers Tempo Zero Add-on Upgrade to Dynamics NAV 2016 in One Week



“Simplanova is “quick and clear”. Quick and precise on completing tasks and releases, clear on communication and very fast on responses”, said **Stefano Demiliani, Project Manager & Chief Technical Officer at NAV-lab.**

Challenge: Shorten time of Add-on Upgrade to NAV 2016 Before Fast Approaching Release

[NAV-lab Group](#) is among the top Italian Dynamics partners. The NAV-lab Group has been operating since 2003 and has successfully completed over 500 projects, serving more than 3500 satisfied clients. For several years they had been a part of the President's Club for Microsoft Dynamics. The NAV-lab Group offers Microsoft Dynamics NAV, Microsoft Dynamics CRM and the solution for Microsoft Dynamics NAV, Tempo Zero. Tempo Zero is certified for Microsoft Dynamics NAV and is already used successfully by hundreds of companies and thousands of users.

Upgrading of Tempo Zero add-on was needed from the version of NAV 2015 IT to NAV 2016 IT.

“Tempo Zero is a NAV-lab add-on (Microsoft Certified) that we sell to improve the Italian localization by adding many features and applications on all the NAV functional areas. On every NAV release from Microsoft, NAV-lab upgrades Tempo Zero to the same base version. **This is a very time-consuming operation for us and we’ve decided to find a partner that could help us to reduce time** on migrations and consequently free our time for other application improvements”, Mr. Stefano Demiliani commented. “NAV-lab goal was to decrease upgrade time to NAV 2016 and be ready to sell the new version of the Tempo Zero application to our customers just from the beginning of the new year.”

The challenge was to allot professional resources to a schedule critical project and to use proven and innovative ways in order to complete upgrade successfully in the shortest time available.

Solution: Optimize Add-on Upgrading through Automation and Project Management to Meet Project Deadlines

After having a discussion in a conference, Simplanova was chosen as a vendor to take care of the add-on upgrade: “We appreciate their strategy and kind of work and we decided to start this project together”.

NAV-lab and Simplanova decided on the following to be implemented to successful delivery of the add-on upgrade:

- Upgrading of the add-on is schedule critical and requires reporting the current status in a timely manner,
- Simplanova’s automated tools will be used to optimize the upgrading to meet project schedule,
- In case there would be minor issues after the delivery, they will be resolved during a professional 2 month support period.

“

*We appreciate their strategy and kind of work
and we decided to start this project together*

*Mr. Stefano Demiliani, Project Manager & Chief Technical Officer at
NAV-lab*

”

Before the upgrade both companies have agreed on a **possible migration plan that meets NAV-lab requirements for desired release date** (porting from Tempo Zero NAV 2015 to Tempo Zero NAV 2016).

Results: With Optimal Usage of NAV-lab’s In-House Resources, Tempo Zero Add-on Was Delivered on Fixed Budget and within Tight Timeline

The partnership with Simplanova has helped NAV-lab to **meet the tight timeline requirements of the add-on upgrading to NAV 2016** and to start offering the new version of the Tempo Zero application to customers as planned: “This goal was perfectly reached and currently there are some projects in a go-live stage”.

Upgrading of the Tempo Zero was a schedule critical project, thus issues after the delivery were solved in a timely manner. Being a multi-functional solution, used by hundreds of customers in different market sectors, Tempo Zero required support thereafter to ensure that even minor issues will be solved and overall project success will be reached.

Simplanova Customer Case Study

The overall experience on working with Simplanova's team on the upgrade project was described as well planned: "The delivery was fast, on time and respected the schedule. In a short time, Tempo Zero 2016 was ready for internal tests. Post release support was extremely quick: we opened a few tickets and the answer arrived within minutes. Simplanova's communication and pricing strategy proved to be extremely clear in all aspects."

“ *The delivery was fast, on time and respected the schedule* ”

Mr. Stefano Demiliani, Project Manager & Chief Technical Officer at NAV-lab

Stefano Demiliani would recommend Simplanova's upgrading service for other Microsoft partners. Cooperating with Simplanova on the add-on upgrade, in his words, was "the partnership with Simplanova has blazed new trails for us. **Our target is to work with Simplanova for our future add-on's migrations and to have a secure and affordable partner for other projects.**"



About Simplanova

Simplanova is a software development company working only with Microsoft Dynamics Partners, specializing in Dynamics NAV (formerly Navision) upgrade. We help Dynamics Partners by giving the ability to acquire the skills needed, cut overtime costs and increase the efficiency of Microsoft Dynamics NAV development services.

Learn more: www.simplanova.com.

Contact us today:

Phone +370 671 72155,

E-mail info@simplanova.com

